

FIG. 2

CLIENT DB 211

ID	NAME	ADDRESS	COPORATION/ PERSONAL	CLIENT CLASSIFICATION	SALESPERSON IN CHARGE	RECOMMEN -DABLE ITEM	MESSAGE FROM PERSON IN CHARGE
00001	TARO R1KOH	AOYAMA	CORPORATION	A	YUTAKA Yamada	COMPLEX MACHINE A123	OFFICE
01002	ICHIRO IMAJIO	CH1YODA	PERSONAL	С	KAORU UCHIDA	PRINTER C332	DIGITAL
		•	•		•	•	•
	•	•	•		-	•	
	-	=	•	•	•	•	•

FIG. 3A

SALES DB 212

DATE	TRANSACTION NUMBER	SALES ITEM	QUANTITY	PRICE	TOTAL	PURCHASER (ID)	SALESPERSON IN CHARGE (ID)	414
		A123	1	10, 000			Super 5 1 6 1	
	1	C233	1	1,000	11, 300	01001	YUTAKA YAMADA	• • •
1/1		X987	3	100				
	•		-			•	•	•
	•	•	•	•	-	•	·	•
•	•	•	-	•		•		•
		•		•		•	•	•

FIG. 3B

BILL DB 213

ID:01	001, T	ARO RIKOH,	FOR ONE MO	NTH, PERSON IN CHARGE	YUTAKA	YAMADA
DATE	ITEM	QUANTITY	OFFERING PRICE	PERSON IN CHARGE (CASE OF CORPORATION)	NET?	* * * * *
1/1	A123	1	1, 100, 000	MITSURU UCHIDA	NO	
1/2	B321	2	2, 345	SHIGERU HAYASHI	YES	
-		-	-	•	-	•
•		-	•	•		•
•	•	•	•	•	•	•

FIG. 3C

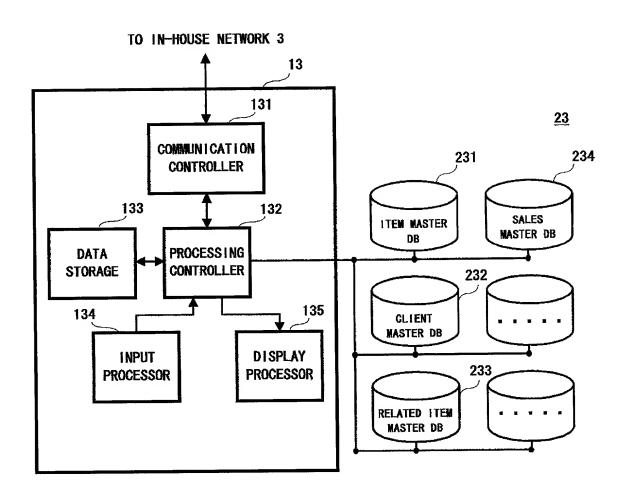


FIG. 4

ITEM MASTER DB 231

CODE	ITEM NAME	EXPLANATION OF ITEM	REFERENCE PRICE	ITEM CLASSIFICATION	LINK INFORMATION
A123	IMAJIO 123	COPY	987, 654	MAIN ITEM	OPTION B991 CONSUMABLE ITEM C203
		•		•	•
C203	TONER 203	TONER	9, 876	CONSUMABLE I TEM	A123, A246
			•	•	•
	•	-		•	
	١.			•	•

FIG. 5A

CLIENT MASTER DB 232

1 D	NAME	ADDRESS	CORPORATION/ PERSONAL	CLIENT CLASSI- FICATION	SALES- PERSON IN CHARGE	RECOMMEND- Able Item	SALES MESSAGE	POSSESSED ITEM
00001	TARO RIKOH	MINATO-KU···	CORPORATION	A	YUTAKA Yamada	A123	HELLO, MR. TARO RIKOH	A0003 A172
00002	JIRO IMAJIO	OHTA-KU···	CORPORATION	A	KAORU TAKATA	A223	HELLO, MR. JIRO IMAJIO	A321 A234
		•	•	•	•		-	-
•	-		•	•	-	•	-	•
•		•	•	•	•	•	•	=

FIG. 5B

RELATED ITEM MASTER DB 233

DIGITAL CAMERA X667 : PRINTER Y2234 IMAGE SOFTWARE Z90 : CD-ROM DRIVER Q741 233A : EDIT SOFTWARE PP23 SCANNER MM2 DIGITAL CAMERA X667 : CABLE WIRE P345 233B DIGITAL CAMERA X667 : IMAGE SOFTWARE DIGITAL CAMERA X667 : FLUSH NEMORY F2

FIG. 5C

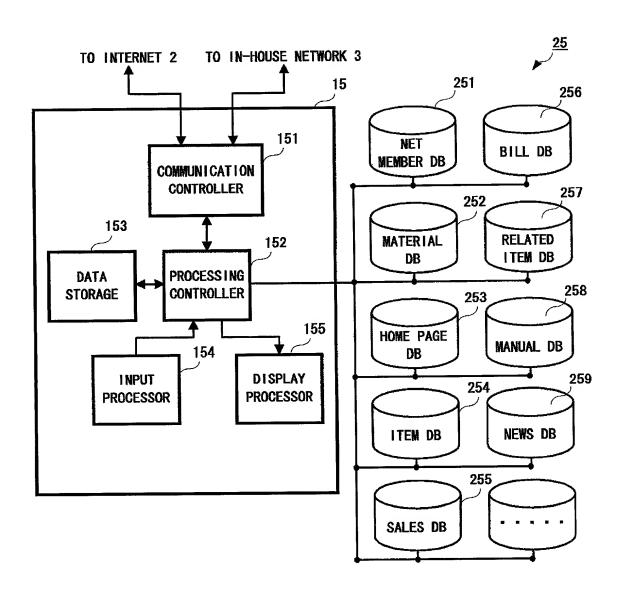


FIG. 6

NET MEMBER DB 251

9	NAME	ADDRESS	COPORATION/ CLASSIFICATI	CLIENT SALESPERSON CLASSIFICATION IN CHARGE	SALESPERSON IN CHARGE	NAME E-MATE PASSWORD	POSSESSED Equipment
10000	TARO	MINATO- KU	CORPORATION	<	YUTAKA YAMADA	HAS/	A123 C203
00012	SATOSH I R I KOH	SATOSHI TOCHIGI- RIKOH KEN	PERSONAL	o	•	KEI TAKAHASHI sris@nlg.ne.jp 963258	B823
		-	-	•	•	#	•
*	•	•		•	•	=	
•	•			•	=		1

F1G.

LOG-IN NAME (REGISTERED E-MAIL			
CORPOR	MATION ID		
	TRANSMIT	LEAR	
RECOMMENDABLE ITE	34		
HIGH SPEE	ואם מא ואא		CLEAR!
SPEAKING OF COPY	<u>, </u>		BEAUTIFUL!
	ULTRA-FAST		HIGH SPEED
REAL FEEL!	PORTABLE	Xe. Wiley	LARGE CAPACITY

FIG. 8

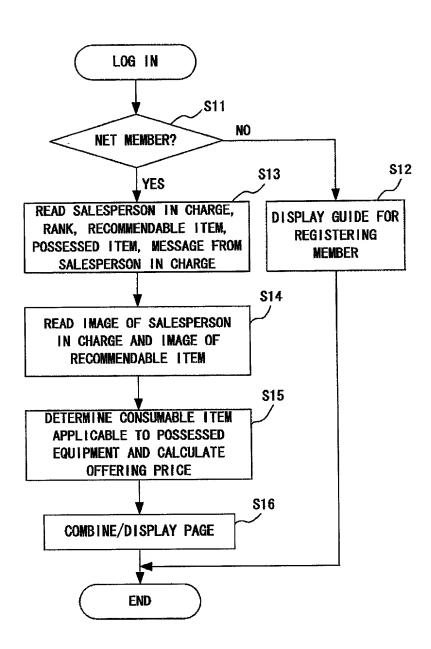


FIG. 9

GOOD MORNING.

DEAR MR. TARO RIKOH

ONLINE SHOPPING PRODUCT LINES

- MAIN ITEM
- OPTION
- CONSUMABLE ITEM
- INFORMATION PROVIDING SERVICE
- ▶ BEFORE ORDER
- PAYMENT METHOD

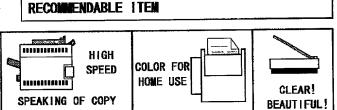
NEWS

- MY CHOICE
- ▶ ALL CASES

ABOUT ONLINE

- ▶ VISION
- **▶ HOW TO USE**
- ▶ REGULATIONS
- ▶ PRIVACY POLICY
- ▶ SECURITY POLICY
- ▶ COPYRIGHT/LINK

COPY MACHINE USABLE AS A LASER PRINTER?



NOW IS THE TIME YOUR ANALOG COPY MACHINE

WOULD YOU LIKE TO HAVE A DIGITAL COMPLEX

PROBABLY NEEDS TO BE REPLACED.

CONSUMABLE ITEM FOR YOUR EQUIPMENT



ITEM YOU PURCHASED



CLICK BUTTON WHEN PURCHASING SOME ITEM NO CONSUMPTION TAX IS INCLUDED IN OUR OFFERING PRICE

A3Y SIZE, 500×5 VOLUMES PER CASE, OFFERING PRICE 7.000 YEN

A4T SIZE, 500×5 VOLUMES PER CASE, OFFERING PRICE 5,750 YEN

ONE FOR EACH CASE, OFFERING PRICE 5,000 YEN

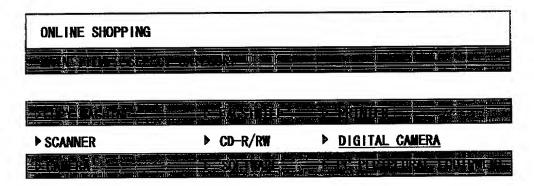
MAPPLICABLE ITEM



A4Y SIZE, 500×5 VOLUMES PER CASE, OFFERING PRICE 5,750 YEN

AKIRA TOSHIGUCHI ... SECTION OF TOKYO ... COMPANY tel:03-0000-0000

E-mail:0000@mail.co.jp



(NOTICE) REGARDING ITEMS THAT ARE NOT OFFERED ON THIS SITE, YOU MAY CALL OUR SALESPERSON IN CHARGE OR SEND EMAIL TO info@net.mail.co.jp

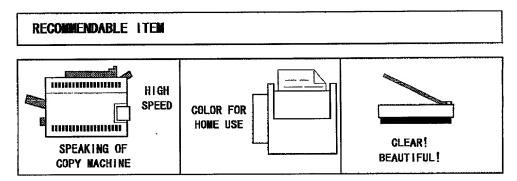
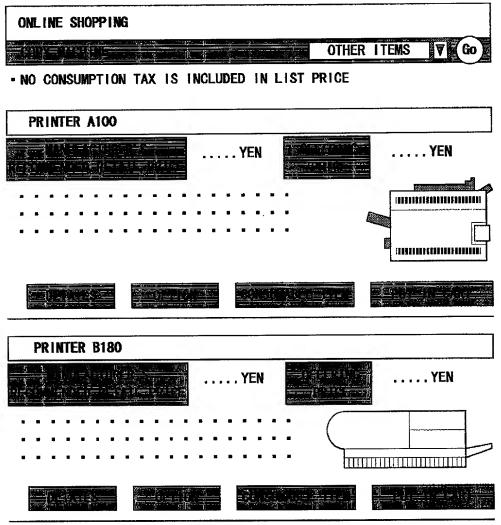


FIG. 11



(NOTICE) REGARDING ITEMS THAT ARE NOT OFFERED ON THIS SITE, YOU MAY CALL OUR SALESPERSON IN CHARGE OR SEND EMAIL TO info@net.mail.co.jp

FIG. 12

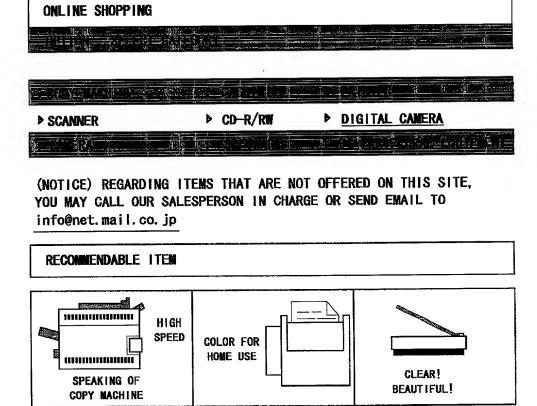
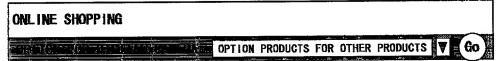


FIG. 13

ONLINE SHOPPING

	รากคุณรู้สะวัน รู้ รัก	
▶ FAX TONER	▶ INKJET INK	PRINTER RIBBON
	ITEMS THAT ARE NOT OF LESPERSON IN CHARGE O	
RECOMMENDABLE ITEM		
SPEAKING OF		CLEAR! BEAUTIFUL!

FIG. 14



SELECT CORRECTING PRODUCT

- RDC-5000
- RDC-5300
- RDC-5300
- DC-4
- DC-4
- DC-4

(NOTICE) REGARDING ITEMS THAT ARE NOT OFFERED ON THIS SITE, YOU MAY CALL OUR SALESPERSON IN CHARGE OR SEND EMAIL TO info@net.mail.co.jp

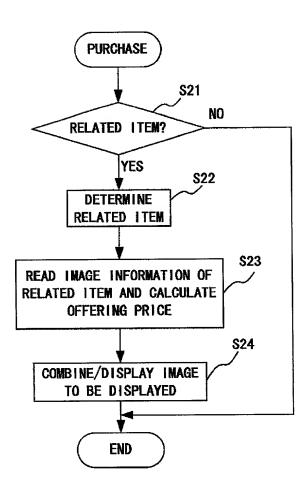


FIG. 16

CONTENT OF	CART					
						grijk er b Gostila er de
				CURRENT !	POINT : 250	00points
ITEMS IN C	CART					
ITEM NAME	ITEM CODE	QUANTITY	POINTS	PRICE	TOTAL	
PRINTER P330	100049	3	10000	¥ 200, 000	¥600,000	CANCEL
SCANNER SK50	100070	2	10000	¥100,000	¥200, 000	CANCEL
CD -R /RW R50	100074	1	10000	¥100,000	¥100,000	CANCEL
				TOTAL	¥900,000	RE- CALCULATE
	SKED TO AD		PAY COI	NSUMPT 1 ON	TAX	
	MOR	E ITEMS		ORDER		

FIG. 17

MORE ITEMS

ONLINE SHOPPING
WOULD YOU LIKE TO HAVE AN OPTION TOGETHER? NEXT
NO CONSUMPTION TAX IS INCLUDED IN LIST PRICE
UTILITY SOFTWARE (PERSONAL COMPUTER CONNECTION KIT)
YEN
CABLE
TO NEXT PAGE OF MAIN ITEM
PC CARD ADAPTER
YENYEN
TO NEXT PAGE OF MAIN ITEM
(NOTICE) REGARDING ITEMS THAT ARE NOT DEFERED ON THIS SITE.

(NOTICE) REGARDING ITEMS THAT ARE NOT OFFERED ON THIS SITE YOU MAY CALL OUR SALESPERSON IN CHARGE OR SEND EMAIL TO info@net.mail.co.jp

NET MEMBER DB 251

19/28

ATTRIBUTE	GENERAL USER	PURCHASER IN CHARGE	PURCHASING MANAGER	!	``		
PERSON IN CHARGE NAME E-mail PASSWORD	TAKAMASA ISHIHARA ubs@net.co.jp 111224339	KEIKO NOGUCHI Xyz@net. co. jp 44165525	SATOSHI TAMURA sris@nig.co.jp 66367749	TOSHIYUKI KEUKE kakashi@nig.ne. jp 99818864			
POSSESSED EQU! PMENT	A123 C203		8823				
SALESPERSON IN CHARGE		YUTAKA YAMADA		,			
CL FENT CLASS IF I CAT FON		∢		ပ			
CORPORATION/ PERSONAL		CORPORATION		CORPORATION		PERSONAL	
ADDRESS	MINATO-KU		TOCHIGI-KEN				
NAME			SATOSHI TOCHIC				
01	00001		00012				

FIG. 19



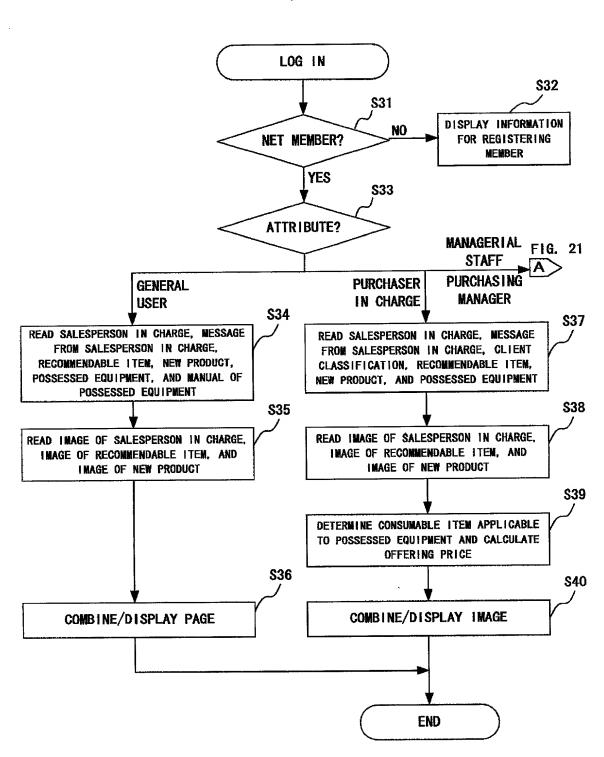


FIG. 20

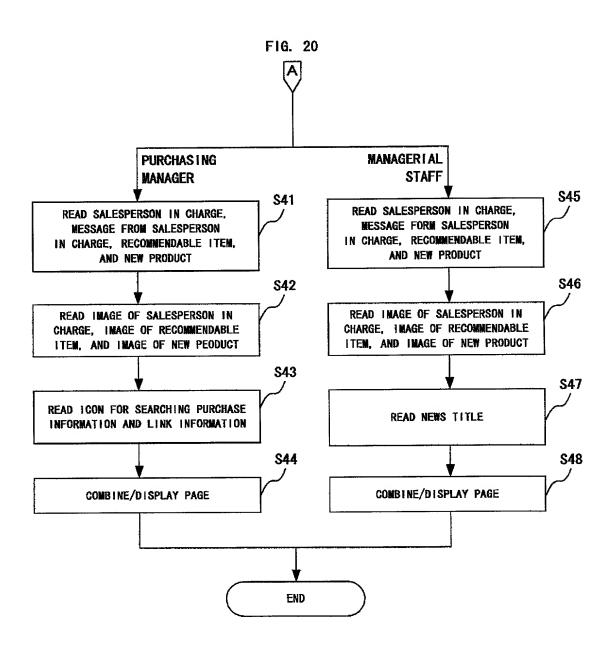


FIG. 21

ONLINE SHOPPING PRODUCT LINES

- -MAIN ITEM
- OPTION
- CONSUMABLE ITEM
- * INFORMATION PROVIDING **SERVICE**
- **▶ BEFORE ORDER**
- PAYMENT METHOD

NEWS

- ▶ MY CHOICE
- ▶ ALL CASES

ABOUT. ONL! NE

- **▶ VISION**
- **▶ HOW TO USE**
- **▶ REGULATIONS**
- **▶ PRIVACY POLICY**
- ▶ SECURITY POLICY
- ▶ COPYRIGHT/LINK

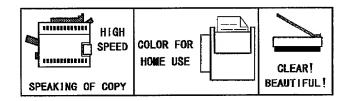
DEAR MR. TARO-RIKOH

GOOD MORNING.

NOW IS THE TIME YOUR ANALOG COPY MACHINE PROBABLY NEEDS TO BE REPLACED. WOULD YOU LIKE TO HAVE A DIGITAL COMPLEX

COPY MACHINE USABLE AS A LASER PRINTER?

RECOMMENDABLE ITEM



INTRODUCTION OF NEW PRODUCT



SALESPERSON IN CHARGE



AKIRA TOSHIGUCHI

.. SECTION OF TOKYO ... COMPANY

TEL: 03-0000-0000

E-mail:0000@mail.co.jp

IMPURCHASED ITEM(S)

LIST

MELECTRONIC MANUAL OF PURCHASED ITEM(S)

LIST

ONLINE SHOPPING PRODUCT LINES

- -MAIN ITEM
- OPTION
- CONSUMABLE ITEM
- INFORMATION PROVIDING SERVICE
- **▶ BEFORE ORDER**
- **▶ PAYMENT METHOD**

NEWS

- MY CHOICE
- **▶ ALL CASES**

ABOUT ONLINE

- **▶ VISION**
- HOW TO USE
- ▶ REGULATIONS
- PRIVACY POLICY
- ▶ SECURITY POLICY
- ▶ COPYRIGHT/LINK





AKIRA TOSHIGUCHI

... SECTION OF TOKYO

TEL:03-0000-0000

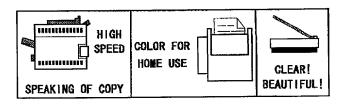
E-mail:0000@mail.co.jp

DEAR MR. TARO RIKOH

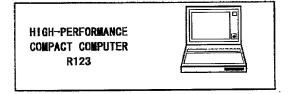
GOOD MORNING.

NOW IS THE TIME YOUR ANALOG COPY MACHINE PROBABLY NEEDS TO BE REPLACED.
WOULD YOU LIKE TO HAVE A DIGITAL COMPLEX COPY MACHINE USABLE AS A LASER PRINTER?

RECOMMENDABLE ITEM



INTRODUCTION OF NEW PRODUCT



CONSUMABLE ITEM FOR YOUR EQUIPMENT

CLICK BUTTON WHEN PURCHASING SOME ITEM
NO CONSUMPTION TAX IS INCLUDED
IN OUR OFFERING PRICE

TONER FOR COPY MACHINE 1123



OFFERING PRICE 7,000 YEN

INK CARTRIDGE FOR PRINTER P339



A4T SIZE, 500 × 5 VOLUMES PER CASE, OFFERING PRICE 5,750 YEN

FACSIMILE PAPER TYPE 9000A

ONE FOR EACH CASE, OFFERING PRICE 5,000 YEN

MY RECYCLED PAPER 100



A4Y SIZE, 500×5 VOLUMES PER CASE, OFFERING PRICE 5, 750 YEN

ONLINE SHOPPING PRODUCT LINES

- -MAIN ITEM
- OPTION
- CONSUMABLE ITEM
- INFORMATION PROVIDING SERVICE
- **▶ BEFORE ORDER**
- **▶ PAYMENT METHOD**

NEWS

- MY CHOICE
- **▶ ALL CASES**

ABOUT ONLINE

- ▶ VISION
- HOW TO USE
- **▶ REGULATIONS**
- ▶ PRIVACY POLICY
- ▶ SECURITY POLICY
- ▶ COPYRIGHT/LINK

SALESPERSON IN CHARGE



AKIRA TOSHIGUCHI .. SECTION OF TOKYO ... COMPANY

TEL:03-0000-0000 E-mail:0000@mail.co.jp

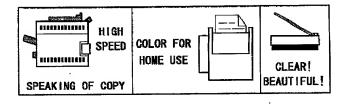
DEAR MR. TARO RIKOH

GOOD MORNING.

NOW IS THE TIME YOUR ANALOG COPY MACHINE PROBABLY NEEDS TO BE REPLACED. WOULD YOU LIKE TO HAVE A DIGITAL COMPLEX

COPY MACHINE USABLE AS A LASER PRINTER?

RECOMMENDABLE ITEM



INTRODUCTION OF NEW PRODUCT

HIGH-PERFORMANCE COMPACT COMPUTER R123
--

RECORD	0F	PURCHASED	ITEMS
--------	----	------------------	-------

- 1	-	•		_
		ı	SI	
	-	ı	O I	_
				_

▼ YEAR	₩onth ~	▼ YEAR	MONTH
	T MOINT		

RECORD OF PURCHASED CONSUMARIE ITEMS

ABLE	11 EM2	
	WHONTH	

LIST	>

oonoom we	- 11-20		
▼ YEAR	▼ MONTH ~	▼ YEAR	MONTH

RECORD OF PURCHASED ITEMS

JAN. 1 2000 TO DEC. 31 2000

PURCHASED DATE	ITEM NAME	EXPLANATION OF ITEM	OFFERING PRICE	PERSON IN CHARGE IN YOUR COMPANY
JAN. 11 2000	IMAJ10 5525	COPY	987, 654	SHUJI KAWAMURA
_			•	
•] :		•	•
•			•	•
DEC 22 2000	IPUSH10 6636	PRINTER	187, 654	HITOSHI OKUNAGA

TOTAL 2, 244, 416 YEN

FIG. 25

RECORD OF PURCHASED CONSUMABLE ITEMS JAN. 1 2000 TO DEC. 31 2000

PURCHASED DATE	ITEM NAME	EXPLANATION OF ITEM	OFFERING Price	PERSON IN CHARGE IN YOUR COMPANY
JAN. 5 2000	TONER 339	TONER FOR INAJIO 5525	17, 654	SHUJI Kawamura
•	•			•
•	•	:	-	
DEC 27 2000	INK 7749	INK CARTRIDGE FOR IPUSHIO 6636	12, 345	HITOSHI OKUNAGA

TOTAL 1, 119, 981 YEN

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26/28

ONLINE SHOPPING

PRODUCT LINES

- -MAIN ITEM
- OPTION
- CONSUMABLE ITEM
- INFORMATION PROVIDING SERVICE
- **▶ BEFORE ORDER**
- PAYMENT METHOD

NEWS

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ABOUT ONLINE

- **▶ VISION**
- ▶ HOW TO USE
- **▶ REGULATIONS**
- PRIVACY POLICY
- SECURITY POLICY
- ▶ COPYRIGHT/LINK

SALESPERSON IN CHARGE



AKIRA TOSHIGUCHI
...SECTION OF TOKYO
...COMPANY

TEL:03-0000-0000

E-mail:0000@mail.co.jp

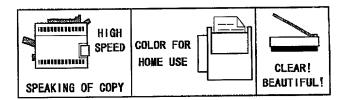
DEAR MR. TARO RIKOH

GOOD MORNING.

NOW IS THE TIME YOUR ANALOG COPY MACHINE PROBABLY NEEDS TO BE REPLACED.
WOULD YOU LIKE TO HAVE A DIGITAL COMPLEX

COPY MACHINE USABLE AS A LASER PRINTER?

RECOMMENDABLE ITEM



INTRODUCTION OF NEW PRODUCT



NEWS

TOP NEWS

• LEADERS OF U. S. AND JAPAN HAD MEETING...

ECONOMIC NEWS

• BANK OF JAPAN...

COMPANY NEWS

- ENVIRONMENTAL FRIENDLY COPY MACHINE OF "R" COMPANY IS NOW ON SALE

MARKET NEWS

• CURRENT TOPIX : 13345 • AVERAGE : 12115

YEN/DOLLAR : 119.20 YEN

CHECK

\$ 100 €

27/28

ONLINE SHOPPING PRODUCT LINES

- -MAIN ITEM
- OPTION
- CONSUMABLE ITEM
- INFORMATION PROVIDING SERVICE
- **▶ BEFORE ORDER**
- ▶ PAYMENT METHOD

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- ▶ PRIVACY POLICY
- ▶ SECURITY POLICY
- ▶ COPYRIGHT/LINK

SALESPERSON IN CHARGE



AKIRA TOSHIGUCHI
..SECTION OF TOKYO
...COMPANY

TEL:03-0000-0000

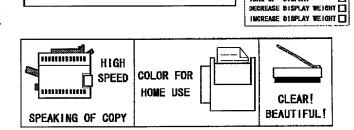
E-mail:0000@mail.co.jp

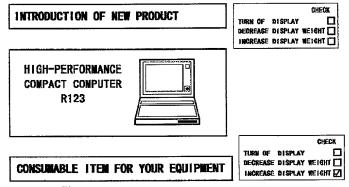
DEAR MR. TARO RIKOH

RECOMMENDABLE ITEM

GOOD MORNING.

NOW IS THE TIME YOUR ANALOG COPY MACHINE PROBABLY NEEDS TO BE REPLACED.
WOULD YOU LIKE TO HAVE A DIGITAL COMPLEX COPY MACHINE USABLE AS A LASER PRINTER?





CLICK BUTTON WHEN PURCHASING SOME ITEM
NO CONSUMPTION TAX IS INCLUDED
IN OUR OFFERING PRICE

TONER FOR COPY MACHINE 18864



OFFERING PRICE 7,000 YEN

INK CARTRIDGE FOR PRINTER P339



A4T SIZE, 500 × 5 VOLUMES PER CASE, OFFERING PRICE 5,750 YEN

FACSIMILE PAPER TYPE 9000A

ONE FOR EACH CASE, OFFERING PRICE 5,000 YEN

MY RECYCLED PAPER 100



A4Y SIZE, 500×5 VOLUMES PER CASE, OFFERING PRICE 5, 750 YEN

NET MEMBER DB 251

28/28

							PERSON IN CHARGE		
9	NAME	ADDRESS	CORPORATION/ PERSONAL	CLIENT CLASSIFICATION	SALESPERSON IN CHARGE	POSSESSED EQUIPMENT	NAME E-mail PASSWORD	ATTRIBUTE	DISPLAY Control
							TAKAMASA ISHIHARA ubs@net. co. jp 111224339	GENERAL USER	RECOMMENDABLE ITEM: NON-DISPLAY NEW PRODUCT: NOW-DISPLAY OPERATIONAL MANUAL: +1
00001	TARO	MINATO-KU	CORPORATION	<	YUTAKA YANADA	A123 C203	KEIKO NOGUCHI xyz@net. co. jp 44165525	PURCHASER IN CHARGE	RECOMMENDABLE 11EM: NON-DISPLAY NEW PRODUCT: NON-DISPLAY ORDERING CONSUMABLE 11EM: +2
							SATOSHI TAMURA sris@nig.co.jp 66367749	PURCHAS I NG Manager	
00012	SATOSHI	00012 SATOSHI TOCHIGI-KEN	PERSONAL	9	 	B823	TOSHIYUKI KEUKE kakashi@nig.ne. Jp 99818864	l L	ORDERING CONSUNABLE ITEM: +1

F1G. 29